

7<sup>th</sup> edition  
**Romania  
GAS  
Conference**



Organized by:



Co-organizer:



11-12 NOVEMBER 2015

**Defining Onshore and Offshore Technology  
for the Oil & Gas Industry**

**JW Marriott Bucharest Grand Hotel – Romania**

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**DAY ONE 11 NOVEMBER 2015**

- 8:30 - 9:00 Welcome coffee & refreshments
- 9:00 – 10:15 **OPENING SESSION** Officials and experts on the prospects of gas developments in Romania and the Black Sea region
- Mihai Albuлесcu - State Secretary, **MINISTRY OF ENERGY, SMALL AND MEDIUM-SIZED ENTERPRISES, AND THE BUSINESS ENVIRONMENT**  
 Maricel Popa - State Secretary, **MINISTRY OF ECONOMY, COMMERCE AND BUSINESS ENVIRONMENT**  
 Nicolae Havrilet – President, **ANRE**  
 Emil Calota - Vice President, **ANRE**  
 Gheorghe Dutu - President, **NAMR**  
 Rodin Traicu - MP, Member of **INDUSTRY AND SERVICES COMMITTEE OF THE CHAMBER OF DEPUTIES**  
 Iulian Iancu - President, **CNR-CME**  
 Andrew Costin - President, **PETROLEUM CLUB OF ROMANIA**  
 Nicolae Napoleon Antonescu - Honorary Rector, **PETROLEUM-GAS UNIVERSITY OF PLOIESTI**
- 10:15 – 10:30 Coffee break
- 10:30 – 12:00 **SESSION I** Drilling, completion, production and technical operations
- Christian Schwarck - Deputy Director EU Affairs, **INTERNATIONAL ASSOCIATION OF OIL & GAS PRODUCERS\***  
**ROMGAZ** Representative  
 Tomasz Rynkowski - Head of Client Services HSRC ERA, **SIEMENS**  
*Reciprocating compression applications*  
 Eric Stab - Chairman & CEO, **GDF SUEZ ENERGY ROMANIA & GDF SUEZ ENERGY EASTERN EUROPE\***  
**LUKOIL OVERSEAS** Representative\*
- 12:00 – 12:30 Coffee break & refreshments
- 12:30 – 14:00 **SESSION II** Corrosion and corrosion protection for pipelines; piping systems and tanks
- Manuel Müller - Technical Customer Service Manager, **SALZGITTER MANNESMANN LINE PIPE**  
*Advanced multilayer coating solutions for trenchless pipeline laying*  
 Marc Rausch - Area Manager Eastern Europe, **CANUSA-CPS**  
 Przemyslaw Wiackiewicz - Export Manager, **ATAGOR POLAND**  
*Active and passive corrosion protection for pipelines – solutions, examples, ways to maximize protection – combination of passive and active methods*  
 Dr. Ben Chapman – Director Eastern Hemisphere Zap-Lok Technology Tuboscope, **NOV WELLBORE TECHNOLOGIES**  
*Marginal asset recovery using the Zap-Lok flowline connection method*
- 14:00 – 15:00 Lunch

**DAY TWO 12 NOVEMBER 2015**

8:30 – 9:00 Welcome coffee & refreshments

9:00 – 10:30 **SESSION III** Delivering process efficiency through innovation and value creation - groundbreaking technologies and equipment for the natural gas sector (Part one)

**INCDT COMOTI** Representative

Claudiu Gavrila – New Product Coordinator, **BUREAU VERITAS ROMANIA**

Mircea Popescu - Business Development Manager, **HASEL INVENT**

*Innovative automation design & engineering in the O&G industry*

**MAN AND MACHINE** Representative

10:30 – 11:00 Coffee break

11:00 – 12:30 **SESSION IV** The new royalties' scheme for Romania: the voice of the industry and the legal & tax implications

Artur Stratan – President, **ROPEPCA**\*

Bryan Jardine – Managing Partner, **WOLF THEISS ROMANIA**\*

12:30 – 13:00 Coffee break & refreshments

13:00 – 14:30 **SESSION V** Delivering process efficiency through innovation and value creation - groundbreaking technologies and equipment for the natural gas sector (Part two)

**PETROLEUM-GAS UNIVERSITY** Representative

Nicolae Sdrula - General Secretary, **ASSOCIATION OF BIOFUELS IN ROMANIA** & Simina Stefan

- Technical Coordinator, **BIOGASINNO CLUSTER**

*Aspects of producing and utilization of Biogas and Biomethane in Romania*

14:30 – 15:30 Lunch

## Introduction

**Romania Gas Conference** is an event dedicated to the natural gas industry in Romania, designed for leading oil and gas executives and consultants, corporations, national oil & gas companies, independent companies, government and licensing officials.

The event focuses on providing a detailed analysis of the national natural gas market, the activities and plans of major players, and the trends of the industry. It will address several issues, including the Black Sea potential, and the special importance of the interconnection of Romanian Gas National Transport System with the similar networks of the neighbouring countries, in the context of the ongoing Ukrainian crisis.

The **Romania Gas Conference** builds upon over ten years of national oil & gas events, deep industry experience, and acknowledged reputation for top quality in the energy industry.

## Main Focus

The Black Sea region has been considered a hugely important area for hydrocarbon development in Eastern Europe. Recent offshore exploratory drilling activities are promising, and there are currently important stakeholders in the region, including OMV Petrom and ExxonMobil. The conference will offer the latest news about that and insights into the marine E&P activities.

The Romanian state will auction off concessions for 34 oil & gas concessions in 2015, 8 offshore and 26 onshore perimeters, according to NAMR, whose representatives will participate at the event, along with their colleagues from ANRE. The new Romanian royalties scheme issue will also be addressed during **Romania Gas Conference**.

To many observers Romania can play a larger strategic role in the region's natural gas policies, but it needs more interconnectors and a larger scale transport capacity.

Transgaz representatives will discuss the technical characteristics and requirements to achieve that, and will offer updates on other transportation projects (the progress of the Giurgiu – Ruse interconnector, the plans for connecting Isaccea to Onesti).

**Benchmark:** the event will assess the Romania's potential (including the Black Sea) by showcasing the best examples of natural gas development.

**Exclusive:** the conference will unite high level industry executives and will facilitate business development.

**Expertise:** the conference will bring together the senior level people from the boardroom and the ground for the latest insights into E&P and investment opportunities.

**Uniting the entire value chain:** we will bring regulators, policy makers, NOC's, IOCs, independent operators, service companies, technology providers, consultants, and financiers together to do business and shape the future of the market.

## Major topics

- *Status and development prospects of natural gas exploration & production in Romania:* Can new technologies stop the decline of the natural gas production in Romania?
- *How to take advantage of the Black Sea reserves?* They can offer an unprecedented opportunity for long-term economic growth in Romania, help it decrease its energy dependency on Russian imports, and grant it geopolitical advantages over its competitors for decades to come.
- *Connect or lose:* The vital importance of the interconnection of Romanian Gas National Transport System with the similar networks of the neighbouring countries, given the volatile Ukrainian context
- *The only way ahead:* Promoting innovative solutions, modern technologies and equipment for the natural gas sector
- *The price of natural gas in the future:* Will it be determined more by the manufacturing cost of extraction and less by the size of the supplies of gas found?

## Who will speak at

### Romania Gas Conference 2015

Speakers at the conference include managers of the natural gas companies from Romania, international and Romanian experts of the oil & gas industry, officials from NAMR and ANRE, consultants and various businessmen from the O&G sector.

## Who will be attending

### Romania Gas Conference 2015

As it provides an unrivalled set of insights on the dynamics of Romania's natural gas industry, the

conference is dedicated to all those involved in the natural gas producing, storage, supply, distribution, transport, import, and trade business, as well as the technology and servicing activities dedicated to this sector, but also the government officials, experts and consultants, and licensing agencies officials.

## Why attend the Romania Gas Conference 2015

**Thought leadership** – access critical information for your company to develop activity or initiate operations within the exploration of conventional & unconventional resources.

**Networking** – access to key political leaders, operators, contractors, consultants, investors and energy experts.

**Marketing** – promote your companies' services through our popular sponsorship opportunities.

**Business development** – gain key contacts whilst obtaining key industry information to develop your business alongside forming alliances and partnerships.

Come to the **ROMANIA GAS CONFERENCE 2015** in Bucharest, Romania, to explore all those opportunities and discover how Romania can fulfil its geostrategic potential as a viable gas exporter to SEE & CEE countries using its Black Sea reserves!

## Topics

- *The natural gas market in the region in the context of EU - Russian relations; geopolitical risks*
- *Romania, a possible major gas hub in the region – challenges and opportunities*
- *Evaluating the future Romanian natural gas exports: prospects and potential of the Black Sea offshore*
- *Black Sea Basin – geological features, barriers and exploration efficiency. Technical problems vs. adaptive challenges*
- *The interconnection of Romanian Gas National Transport System with the similar networks of the neighbouring countries*
- *Overcoming infrastructure and supply chain management challenges*
- *Long-term domestic natural gas strategy for a sustainable development: latest projects*
- *Recent changes and developments in LNG market: what is the impact on new projects, prices and storage?*
- *The status of the Romanian gas market liberalization*
- *The role of underground gas storage for security of supply*
- *Working together: geology, engineering, petrophysics and geophysics case*
- *Information systems for seismic and geological data processing & interpretation*
- *Investments in geological exploration works for the discovery of new reserves*
- *Consolidation of the natural gas production; implementing new technologies and services for revitalizing mature fields*
- *Using new solutions to boost drilling performance*
- *Manage-pressure drilling (MPD) rig integration*
- *Improving efficiency and environmental performance in drilling operations*
- *Minimising risk exposure: asset integrity management*
- *Managing changing reservoir conditions*
- *Optimizing production process & costs. Operators' needs/requirements*
- *Economically-viable and available options for increasing production and profitability of marginal gas wells*
- *New maintenance strategies: computational fluid dynamics 3D modelling, smart coatings and data storage*
- *Reservoir monitoring: top size separators with dedicated test lines or subsea multiphase flow meters*
- *Selective perforating operations, reduce workover cost and save rig time*
- *Choosing the right way to avoid premature breakthrough: hydraulic intelligent well system, mechanical sliding sleeves, all-electric intelligent well system*
- *Converting flared gas or associated petroleum gas to power*
- *Artificial gas-lift solutions*
- *Gas detection solutions*
- *Intelligent completion*
- *Pipeline separation, flaring and filtration*
- *Simulated service testing*
- *Efficiently improving cash-flow assurance: cost cutting while remaining cutting-edge*

## GOLD PARTNER PACKAGE = 3500 EURO

- free participation for four delegates
- welcoming speech during the opening panel
- one presentation in any session of the conference
- conference bag insert (placing up to four promotional items, including corporate literature)
- premium exhibit space (3x3 m in the exhibition hall)
- company logo on the main stage backdrop
- company logo on promotional conference materials
- company logo on the official conference website (with hyperlink)
- company logo on the delegate badge
- banner up display in the conference hall

## SILVER PARTNER PACKAGE = 2500 EURO

- free participation for two delegates
- speaking in one session
- conference bag insert (placing up to two promotional items or corporate literature)
- exhibit space (2x2 m in the exhibition hall)
- company logo on the main stage backdrop
- company logo on promotional conference materials
- company logo on the official conference website (with hyperlink)
- banner up display in the conference hall

## BRONZE PARTNER PACKAGE = 1800 EURO

- free participation for one delegate
- speaking in one session
- conference bag insert (placing one promotional item)
- exhibit space (2x2 m in the exhibition hall)
- company logo on the main stage backdrop
- company logo on promotional conference materials
- company logo on the official conference website
- banner up display in the conference hall

## EXHIBITION PACKAGE = 690 EURO

- exhibition space (2x2 m): display table with two chairs; promotional items display; corporate literature display; AC options; banner-up display; one complimentary participation

## MARKETING OPTIONS

- |  |                 |
|--|-----------------|
| • <b>lunch sponsor</b> (company logo on promotional materials and on the official conference website, banner-up in the lunch room)               | <b>950 EURO</b> |
| • <b>coffee break sponsor</b> (company logo on promotional materials and on the official conference website, banner-up in the coffee break room) | <b>500 EURO</b> |
| • <b>banner up display in the conference hall</b>  | <b>300 EURO</b> |
| • <b>promotional material/corporate literature on the conference tables (2 pcs)</b>  | <b>250 EURO</b> |
| • <b>promotional material/corporate literature in the conference bag (2 pcs)</b>   | <b>150 EURO</b> |

### MARKETING & SPONSORSHIP:

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Name and First Name: .....

Job Title: .....

Company Name: .....

Registration Number – Commerce Registry : .....

Fiscal Code (Tax No.): .....

IBAN: ..... BANK.....

Address (street, city, postal code, county): .....

.....

Phone: ..... Fax: .....

Contact Person: ..... E-mail: .....

All fields are compulsory.

Participation Fee:

PARTICIPATION FEE: 390 EURO/PERSON + VAT

PETROLEUM CLUB OF ROMANIA MEMBER: 250 EURO/PERSON + VAT

PETROLEUM INDUSTRY REVIEW SUBSCRIBER: 250 EURO/PERSON + VAT

The registration fee covers attendance to all sessions, event informative documents, delegate list, coffee breaks, business lunches.

3 people group: 20% discount

All cancellations made after sending the registration form and the invoice issue will receive no refund.

If a company representative that previously registered fails to attend the event the company receives no refund. Substitutes are acceptable at any time.

Date .....

Signature and stamp .....

This Registration Form works as a commercial contract between the two companies.

Please fill in the form and return it by email to:  
[office@petroleumreview.ro](mailto:office@petroleumreview.ro)

or by fax to +40 (0)344-140342  
no later than **09.11.2015**

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